

PS1 Saves HISD Money!

To make sure PS1 continually adds value to the products and services purchased by our schools and departments, PS1 routinely compares its prices against other providers. In what is referred to as our Competitive Price Benchmarking initiative, PS1 obtains quotes from other printers and quick-copy providers on randomly selected jobs. The results of this benchmarking initiative prove that PS1 really does save HISD money, as much as 50 percent in some cases. The matrix below illustrates the savings realized by the district on a regular basis.

PRINT SHOP

Title of Material	Department	HISD Price	Outside Vendor Quote	Savings \$	Savings %
Super Bowl Placard	Chief of Staff	\$2,933.66	\$3,800.00	\$866.34	22.80%
NSLP Application	Food Service	\$13,073.39	\$19,460.40	\$6,387.01	32.82%
NSLP Application	Food Service	\$6,694.21	\$9,218.00	\$2,523.79	27.38%
TOTAL		\$22,701.26	\$32,478.40	\$9,777.14	30.10%

COPY CENTER

Grade 5 Social Studies Unit 5	Curriculum	\$5,165.18	5,940.60	\$775.42	13.05%
Grade 5 Social Studies Unit 10	Curriculum	\$1,363.02	\$2,995.20	\$1,632.18	54.49%
Spanish Reading Guides	Curriculum	\$ 4,500.30	\$5,110.20	\$609.90	11.93%
Professional Dev. Binder	Prof. Development	\$306.70	\$560.80	\$254.10	45.31%
World Geography Unit 6	Curriculum	\$441.29	\$772.80	\$331.51	42.90%
Grade 6 Social Studies Unit 7	Curriculum	\$735.47	\$1,218.00	\$482.53	39.62%
Grade 6 Social Studies Unit 5	Curriculum	\$919.82	\$1,652.00	\$732.18	44.32%
Look at Differentiation	Advanced Academics	\$513.37	\$1,492.88	\$979.51	65.61%
Research Sites	Advanced Academics	\$75.38	\$183.98	\$108.60	59.03%
Ascending Levels	Advanced Academics	\$154.57	\$359.72	\$205.15	57.03%
Reading Strategies	Warehouse	\$1,071.27	\$2,680.00	\$1,608.73	60.03%
Student Assessment Binder	Student Assessment	\$29,617.86	\$31,000.00	\$1,382.14	4.46%
Grade 3 Spanish Lang Arts Unit 8	Curriculum	\$3,937.16	\$9,612.00	\$5,674.84	59.04%
Grade 8 Science Unit 8	Curriculum	\$1,010.81	\$964.00	\$(46.81)	-4.86%
TOTAL		\$49,812.20	\$64,542.18	\$14,729.98	22.57%

PS1 encourages schools and departments to compare prices and, in the off chance that you find a lower price, bring us the written quote. We will meet or beat it, guaranteed!